



HILLSDALE TERMINAL

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March 15, 2026 Price increase

1/8/2026

We truly appreciate your continued support and partnership with Hillsdale Terminal. Your confidence in our products and services has been fundamental to our success.

We'd like to inform you of an upcoming price change. This decision was not made lightly, but the current market conditions necessitate it. Despite our best efforts to absorb these costs, we find it necessary to adjust our pricing to maintain sustainable operations to serve you adequately. Effective 3/15/2026, Hillsdale Terminal will be implementing a 15% price increase on all goods provided with our justification detailed below.

At the time of issuance for our last price increase, the copper closing price was \$4.38 per pound. Current price as I'm writing this notice is \$5.72 per pound. This equates to a 30.59% increase in copper costs since the last price increase.

Another justification for the increase is the change in labor costs. Hillsdale Terminal operates in the state of Michigan where our current minimum wage is scheduled to rise to \$15.00 per hour on January 1st, 2027, from the \$12.48 it was on December 31st, 2025. This equates to a 20.19% increase in labor costs that we remain proactive on with our employees making sure there is an adequate retention..

We assure you this adjustment has been made with careful consideration. If you need any other assistance, please contact our sales team.

Thank you,

Kurtis Condon

Kurtis Condon, President